

January 18, 2012

Mayor Kenneth I. Wright
Portsmouth City Hall
801 Crawford Street
Portsmouth, VA 23704

Dear Mayor Wright:

As you know, we have participated in exploratory discussions in your city about the possibility of locating a sulfur melter at the Portsmouth Marine Terminal. Portsmouth was one of several sites we were considering. We believe that this is a very good project that will deliver significant economic development and jobs to whatever region it is located. It will be a state-of-the-art facility that is safe, clean, and fully compliant with all relevant environmental standards.

We appreciate the fact that the Portsmouth City Council allowed us to be part of its Community Meeting last night. As you know, we had folks from our company at that meeting to listen to the viewpoints of local citizens and address them to the extent that we could. That's how we do business at PotashCorp. We're open. We're transparent and we value communication and input from everyone around our business.

As you know, there are many considerations in a site evaluation process, of which public consultation is an important component. For a variety of reasons, including the initial feedback from the community, we have decided to eliminate Portsmouth as one of the options we are considering, and to conclude our discussions with the Port Authority in Portsmouth.

I would like to thank the Portsmouth City Council, and all the citizens of Portsmouth, for meeting with us. I can assure you that we did listen to all the viewpoints that were expressed.

Yours sincerely,



Steve Beckel
General Manager
PotashCorp Aurora

c.c. City Manager
 City Council
 City Attorney